

# Annual General Meeting of Instone Real Estate Group SE approves dividend payout of EUR 0.50 per share; growth based on financial strength

- The Annual General Meeting approves the distribution of a dividend of EUR 0.50 per share
- Instone Group's financial strength offers scope for value-adding growth through project acquisitions; The company has an extensive pipeline in this regard
- Focus on providing affordable and needs-based living space
- Continued progress in sustainability and taxonomy compliance
- David S. Beardsell, Managing Director at Activum, elected to the Supervisory Board

**Essen, Germany June 11th, 2025:** At its Annual General Meeting in Essen today, Instone Real Estate Group SE ("Instone Group") resolved to distribute a dividend of EUR 0.50 per share. The other resolutions proposed by the Management Board and Supervisory Board were adopted by a large majority at the Annual General Meeting. The company announced that it had achieved all of its targets for the past year despite a still challenging financial year in 2024. Sales in particular developed positively. Last year, Instone Real Estate Group sold 702 apartments totaling EUR 330.2 million. With an increase of 56 per cent, sales were significantly higher than in the previous year.

CEO Kruno Crepulja emphasised the company's financial strength at the Annual General Meeting: "The profitability of the Instone Group is more than solid. The adjusted gross profit margin amounts to 22.6 per cent. This figure underlines the high quality of our project portfolio and is also attributable to structural competitive advantages, such as economies of scale in purchasing or our high level of vertical integration."

#### Dynamic market development and new opportunities

The outlook for 2025 is positive: The first quarter of 2025 was characterised by a significant upturn in retail sales with a 52 per cent increase in sales revenue to EUR 38.7 million



compared to the same period of the previous year. Instone Group also anticipates institutional sales in the second half of the year and confirms a significantly higher sales volume totalling over EUR 500 million for the 2025 financial year.

"We are in an excellent position to make further acquisitions", says Crepulja. "Falling property prices are creating additional opportunities that we will make use of through targeted off-market transactions."

## Subsidiary nyoo as a strong driver of growth in the mid-price segment

With its subsidiary nyoo, the Instone Group is actively developing the mid-price segment in B and C locations with good transport links and wants to make a contribution to ensuring that housing remains affordable for large sections of society. Thanks to serial planning and optimised construction processes, production costs and construction times can be significantly reduced, while maintaining high standards of quality, sustainability and living comfort. Compared to the traditional Instone business, cost savings of up to 20 per cent are possible. This puts nyoo in a position to offer turnkey 'KfW 40' projects for less than €3,000/m<sup>2</sup> - including VAT and margins. The project pipeline already comprises over 1,000 residential units. One example of the potential is the lighthouse project '6-Seen-Wedau' in Duisburg, which combines affordable housing with climate protection and social infrastructure.

#### Instone Group confirms progress in sustainability and taxonomy compliance

The Instone Group remains firmly committed to its sustainability agenda. In the past financial year, 94.7 per cent of project sales met the requirements of the EU taxonomy - a significant increase on the previous year and clear evidence of the strategic anchoring of sustainability along the entire value chain. At the same time, the company was able to significantly reduce its direct and indirect CO<sub>2</sub> emissions in Scope 1 and 2. This was made possible above all by switching to green electricity at construction sites and office locations and by electrifying the company fleet. In addition, the company's own social impact scoring model was established as a further ESG tool that identifies social needs at an early stage and incorporates them into neighbourhood planning. CEO Kruno Crepulja states: "Sustainability is not a must for us, but



a matter of course. Even though the new EU regulation on CSRD reporting may no longer affect us directly, our course remains the same."

## Changes on the Supervisory Board

The Annual General Meeting approved the proposal to elect David S. Beardsell, Managing Director and Head of Asset Management at Activum, to the Supervisory Board. Sabine Georgi and Christiane Jansen will step down from the Supervisory Board. The Management Board and Supervisory Board thanked them both for their work, particularly in the further development of ESG governance and internal control systems within the company.

The voting results of the Annual General Meeting on 11 June 2025 are available on the company's website.

#### About Instone Real Estate Group SE (Instone Group)

The Instone Group is one of the leading residential developers in Germany and is listed on the Prime Standard of the German stock market. Since 1991, we have been developing futureproof and sustainable urban residential quarters with apartments for sale or rent throughout Germany – to provide a long-lasting good life in the country's metropolitan areas. Our diverse expertise, combined with efficient processes and a solid financial basis, creates real added value for our stakeholders in environmental, social and economic terms. This means we are taking responsibility for one of the most pressing social issues of our time – creating needs-based and attractive living space. The company employs 409 employees at nine locations across Germany. As at 31 March 2025, the project portfolio included 43 development projects with an anticipated overall sales volume of approximately EUR 7.0 billion and more than 14,200 residential units. www.instone-group.de/en



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